

ACI PLC is Hiring!

ACI Hygiene Business is looking for a strategic, analytical, and performance-driven professional for the position of **Sr./Manager, Sales Excellence & Capability Development**.

If you have a passion for driving sales excellence through data-driven insights, performance optimization, and capability development, and can build high-performing sales teams that accelerate business growth, we encourage you to apply.

Apply Now: <https://lnkd.in/g2N2hq7Y>

Application Deadline: August 10, 2026

ACI HYGIENE BUSINESS



CAREER OPPORTUNITY

WE ARE HIRING

Sr./ Manager, Sales Excellence & Capability Development

♦ Sales Strategy ♦ Capability Development ♦ Execution Excellence

Role Purpose

To drive sales excellence by strengthening sales strategy, capability development, and execution effectiveness to accelerate sustainable business growth.

Key Responsibilities

- Partner with GM, Sales to develop and execute sales growth strategies.
- Drive sales planning, forecasting, and target-setting initiatives.
- Identify growth opportunities and drive strategic sales improvement initiatives.
- Deliver strategic insights through sales performance and market analysis.
- Build sales capability through competency development, coaching, and performance excellence.

Candidate Profile

- Graduation from a reputed university.
- Minimum 8-12 years' experience in Sales Strategy/Excellence ; FMCG preferred.
- Strong expertise in sales capability building, performance management.
- Proven ability to design and implement competency development, coaching, and sales effectiveness initiatives.
- Excellent presentation, reporting, and stakeholder management skills.

Apply Now

Scan QR code or click mentioned above link to apply

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HQ: Dhaka



ACI Unites Building Brands & Creating Lives